

# SAP 미국법인 출고 프로세스

작성자 : 김덕우

# 1. SAP 판매오더 입력

<입력부서: 영업>



#### <Sales Order>

Custo	omer	-> C3A001				No. Prir	mary - 5		
Name	3	SK Batte	ry America			Status	Open		
Cont	act Person	SKBA1	· , / / · · · · · · · · · · · · · · · ·	-		Posting Date	e 05.12.	2025	
Custe	omer Ref. No.					Delivery Dat	te		
Local	Currency	-				Document D	Date 05.12.	.2025	
	Contents		Logistics	Accounting	Attacha	pents			
	m/Eendee Tra-	Thomas		Accounting	Accelerin		European ( To re-		
ite	m/service Type	item			Displace A suspense and Ma		Summary Type		
44.	Cost Center	Com Code	COGS COSt Ce	Country/Region of Origin	banket Agreement No.	Allow Procrime. Doc.	Standard Item Ident	uncation	
1	-> 3200	Manual	-> 3200	USA +					
2		Manual	-> 3200	USA ¥					
3									
ales	Employee	-No Sale	s Employee-						
ales	Employee	-No Sale	s Employee-	-		Total Before	Discount	\$ 10,650.00	
iales )wne	Employee	-No Sale	s Employee-	-		Total Before Discount	Discount %	\$ 10,650.00	
iales )wne	Employee r	-No Sale	s Employee-	•		Total Before Discount Royndin Tax	Discount %	\$ 10,650.00 \$ 0.00	
sales Swne	Employee	-No Sale	s Employee-	-	·	Total Before Discount Royndin Tax Total	Discount 96 Ing	\$ 10,650.00 \$ 0.00 \$ 10,650.00	
iales )wne	Employee :r	-No Sale	s Employee-		·	Total Before Discount Royndin Tax Total	Discount 96 Ing	\$ 10,650.00 \$ 0.00 \$ 10,650.00	
Sales Dwne Rema	Employee F Intks	-No Sale TEST01	s Employee-			Total Before Discount Royndin Tax Total	Copy From	\$ 10,650.00 \$ 0.00 \$ 10,650.00 Copy To	
Sales Dwne Rema	Employee sr urks	-No Sale TEST01 dd Draft & Ne	s Employee-			Total Before Discount Royndin Tax Total	Copy From	\$ 10,650.00 \$ 0.00 \$ 10,650.00 Copy To	Copy I
ales )wne ema	Employee r Irks	-No Sale	s Employee-			Total Before Discount ☐ Roundin Tax Total	Copy From	\$ 10,650.00 \$ 0.00 \$ 10,650.00 Copy To	Copy F urchase (

1. Sales Order에서 출고 처 및 판매 품목정보를 입력 후 저장합니다.









1. APP 접속 및 로그인하여 Material -> Product -> Shipment를 접속하여 메뉴 진입

# 3. 태블릿 출하리스트 조회



<입력부서: 출하팀 >

#### <출하분야 선택>



#### Shipment ۲ Select WH WH Name WH Name Client Client RM-Name RM-Name 05-12-2025 05-12-2025 Ship Date Search Shipment Ship Date 2025-05-12 5 request # Client SK Battery America SKBA Delivery location 1522 Steve Reynolds Industrial Pkwy Commerce GA 30529 USA Address

- 1. 출하 할 사업부(자동차,배터리) 선택하여 메뉴진입
- 2. Ship Date로 출하일자를 선택하여 조회하면 판매오더에 입력 된 기준으로 조회가 됩니다.

### <출하리스트 조회>



<입력부서: 출하팀>



#### <출하 품목 리스트>

<	Shi	ipment								
Client	SK Battery America	Shipping	UA10-03							
Delivery	1522 Steve Reynolds Indus	trial Pkwy Cor	nmerce GA 30529 USA							
Item #	B-US7116ZZF	B-01-GNDRAL	01-250							
Detail	UniShield 7116 HB (HARDENER)-SK									
Qty	3									
Item #	B-US7116ZZF	RA-01-OEDRAL-	01-250							
Detail	UniShield 7	116 HR (RESIN	I)-SK							
Qty	3									

<출하 입력전>

<		Inve	entor	у	
Barcode	Barcode				
Target Quantity	3.0 DRUM	Target (	Qty	750.0 KG	
Remaining	3.0 DRUM	Remain	ing	750.0 KG	
Detail U	niShield 7116 HB	(HARDENE	R)-SK		
ltem # B	US7116ZZHB-01	-GNDRAL-01	1-250		
WH Name U	niShield 7116 HR HARDENER)-SK	An Da	rival te	2025-05-09	
Expiration D	-171	O Da	lidity te	2025-10-31	
Item Group1	laget	Quai	ntit	IJ	
Lot #	-	Т	EST01	-	
Inventory 6	9 DRUM	We	eiaht	17.250	_
	Target Quantity	farget Quantit;	У		

<출하 입력후>

Quantity     3.0 DRUM     750.0 KG       Remaining     0.0 DRUM     Remaining     0.0 KG       Detail     UniShield 7116 HB (HARDENER)-SK     Image: Constraint of the state of the	<		Invento	ry
Remaining     0.0 DRUM     Remaining     0.0 KG       Detail     UniShield 7116 HB (HARDENER)-SK     Image: Comparison of the second se	Quantity	3.0 DRUM		750.0 KG
Detail     UniShield 7116 HB (HARDENER)-SK       Item #     B-US7116ZZHB-01-GNDRAL-01-250       WH Name     UniShield 7116 HR     Arrival       (HARDENER)-SK     Date       Expiration     D-171     Date       Item Group 101.Finished Goods     Date       Let #     TEST01       Inventory     69 DRUM     Weight       17,250	Remaining	g 0.0 DRUM	Remaining	0.0 KG
Item #     B-US7116ZZHB-01-GNDRAL-01-250       WH Name     UniShield 7116 HR (HARDENER)-SK     Arrival Date     2025-05-09       Expiration nerioit     D-171     Validity Date     2025-10-31       Item Group     101.Finished Goods     TEST01       Inventory     69 DRUM     Weight     17,250       Target Quantity     3     3	Detail	UniShield 7116 HB	(HARDENER)-SK	
WH Name HARDENERD-SK     Arrival Date     2025-05-09       Expiration nerded Item Group 101.Finished Goods     Validity Date     2025-10-31       Lot #     TEST01       Inventory     69 DRUM     Weight     17,250       Target Quantity     3     3	Item #	B-US7116ZZHB-01-	GNDRAL-01-250	
Expiration     D-171     Validity     2025-10-31       nerind     Item Group     101.Finished Goods     Date     2025-10-31       Lot #     TEST01     TEST01       Inventory     69 DRUM     Weight     17,250       Target Quantity     3     3	WH Name	UniShield 7116 HR	Arrival	2025-05-09
Item Group 101.Finished Goods       Lot #       Inventory       69 DRUM       Target       Quantity       3	Expiration	D-171	Validity	2025-10-31
Lot # TEST01 Inventory 69 DRUM Weight 17,250 Target 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Item Group	101.Finished Goods	5	
Inventory 69 DRUM Weight 17,250 Target Quantity 3	Lot #		TEST01	
Target Quantity 3	Inventory	69 DRUM	Weight	17,250
		Target Quantity 3		

- 1. 출하할 품목정보를 선택하고, 해당품목의 출하시킬 LotNo를 선택합니다.
- 2. 처음에 출하수량을 입력 전 Taget Quantity 옆에 빈공간을 클릭하게 되면, 빨간색으로 색깔이 바뀝니다.

그 이후, Taget Quantity 에 출하수량을 입력하여 하단 Select 버튼을 눌러서 출하를 진행합니다.



**UNITECH** 

- 1. 최종적으로 출하가 되면 <출하 품목 리스트> 캡쳐와 같이, 출하 될 품목이 전체적으로 빨간색으로 처리 완료되었다는 표기가 나옵니다.
- 2. 하단의 [Shipment] 버튼을 눌러 최종 출하처리를 하게되면 정상적으로 출하되었다는 메시지가 나옵니다.

5. 태블릿 출고 진행





# <Sales Order>

omer 📥 C3A001						No	Primary	5		
SK Batter	v America					Status		Clo	sed	
ct Person SKBA1	<i>, , , , , , , , , ,</i>	• 0				Posting	Date	05.	12.2025	
mer Ref. No.		_				Delivery	/ Date	05.	12.2025	
Currency 👻						Docum	ent Date	05.	12.2025	
Contents	Logistics	Ac	counting	A	ttachments		6.m		No Cur	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Item No.	Ouantity	Unit Price	Discount %	Tax Code	Tax %	Tax Amount	(LC)	nmary Type Total (LC)	Cost Center	nmary Z
B-US7116ZZHB-01-GNDR4	3	\$ 1,775.00	0.000	OEXEMPT			()	\$ 5,325.00	) 🔿 3200	
+ B-US7116ZZRA-01-OEDRA	3	\$ 1,775.00	0.000	I OEXEMPT				\$ 5,325.00	) 🔿 3200	
										1
										- 1

#### <Relationship Map>

Business Partners		
C3A001	-	
SK Battery America		
	Sales Order	Delivery
	Sales Order	Delivery
	Sales Order	Delivery
	Sales Order	 Delivery 6 05.12.2025
	Sales Order 2 5 05.12.2025	 Delivery 6 05.12.2025

- 1. 출하처리가 되면, Sales Order가 Closed 상태로 바뀌며, 더는 수정할 수 없는 상태로 변경이 됩니다.
- 2. Sales Order에서 Relationship Map을 클릭하여, 관계맵 상에서도 Sales Order는 문서가 잠김처리가 되고, Delivery(납품처리)가 생성되는 것을 보실 수 있습니다.



<입력부서: 출하팀>



#### <Delivery>

Delivery										_ 🗆 ×
Customer 🔶 🔿	3A001		Warehouse bulk		No.	Prim	ary	6		
Name S	K Battery America				State	tus		Open		
Contact Person	KBA1	*			Post	ting Date		05.12.2	2025	
Customer Ref. No.					Deliv	very Date		05.12.2	2025	
Local Currency -					Doc	cument Da	ate	05.12.2	2025	
					<u>C</u> ancel Cl <u>o</u> se <u>D</u> uplicate					
Contents	Logistics		Accountin	1 °C	Bow Details					
Item/Service Type	Item				New Activity		Summary	Туре	No Summ	nary 🔻
# Item No.		Quantity	Unit Price	bill bill	Volume and Weight Calculation	on	Cost	Center	UoM Code	7
1 🔶 B-US7116ZZHB-01	-GNDRAL-01-250		3 \$ 1,775.00	1	Pa <u>c</u> king Slip		5.00 🔶 32	200	Manual	
2 🕈 B-US7116ZZRA-01	-OEDRAL-01-250		3 \$ 1,775.00		Op <u>e</u> ning and Closing Remarks Inventory Posting List	(S	5.00 🔿 32	200	Manual	
					Related Activities					+
				-	Journal Entry		1			
				L	Batch Number Transactions R	Report				<u> </u>
					Related Opportunities					
					Relationship Map					

#### <Relationship Map>

Batch Number Transaction	s Report									_ 🗆 ×
Batches				٦ - 1						
# Item No.		Item Description	Batch	Whse	Quantity	Allocated	Batch Attribute 1	Batch Attribute 2	Status	Expir 7
1 🔿 B-US7116ZZHB-	01-GNDRAL-01-250	UniShield 7116 HB (HARDENER)-S	🔿 TEST01	🖓 UA10-03	66	;			Released	
2 🕈 B-US7116ZZRA-	01-OEDRAL-01-250	UniShield 7116 HR (RESIN)-SK	🕈 UNNA TAR 241125-0	8 👂 UA10-02					Released	
			L	J						
					66	5				
Transactions for Batch	TESTOI					<b>Г</b>				
# Document	Doc. Row	Date	Whse (	6/L Acct/BP Nan	ie		Qty	Allocated	Direction	7
1 🕈 DN 6	1	05.12.2025	🕈 UA10-03	SK Battery Ar	nerica		-3		Out	

1. Delivery(납품문서)를 들어가시고 우클릭 후, [Batch Number Transactions Report]를 클릭하여 보면, 납품처리 된 품목들 중, 어떤 LotNo로 출하되었는지 확인해 보실

수 있습니다.





<Delivery>

Delivery									-	□ ×
Customer 🔶	C3A001		V	Varehouse bulk	I	No.	Primary	5		
Name	SK Battery America				9	Status		Open		
Contact Person 🔶	SKBA1		•	0	I	Posting	Date	02.18.	2025	
Customer Ref. No.					I	Delivery	Date	02.18.	2025	
Local Currency 🔹		Г	_		1	Docume	ent Date	02.18.	2025	
			-	Cancel						
				Close						
				Duplicate						
			P	Base Document						
				Row Details						
Contents	Logistics			New Activity	ttachments	S				
	-		<b>E</b>	<u>G</u> ross Profit			_	_		_
Item/Service Type	Item		M.	Volume and Weight Calculation			Sum	nmary Type	No Summary	•
# Item No.		Quan		Pa <u>c</u> king Slip	Code	Total (	(LC)	Cost Center	UoM Code 🔼	
• • • • • • • • • • • • • • • • • • • •				Opening and Closing Remarks				B		

- 1. Delivery(납품문서)를 들어가시고 우클릭 후, [Cancel] 을 클릭하여 납품취소 문서를 생성합니다.
- 2. 납품취소문서를 생성하게 되면은 재고는 환원되고 판매오더는 수정될 수 있게 문서상태가 Open 상태로 변경됩니다. 이후 수정할 사항을 수정하여 저장 후, 동일한 방법

으로 출하를 진행해주시면 됩니다.